



Europass Curriculum Vitae



Personal information

First name(s) / Surname(s) IONICA ONCIOIU
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900088 Constanța

Telephone(s)
E-mail nelly_oncioiu@yahoo.com

Nationality Romanian

Date of birth 02/10/1972

Gender Female

Desired employment / Occupational field Associate Professor PhD

Work experience

Dates	25.02.2013 - present
Occupation or position held	Associate Professor PhD
Main activities and responsibilities	Teaching and research Courses: Accounting, managerial Accounting, economic - financial analysis; Finance
Name and address of employer	Christian University Dimitrie Cantemir Bucharest, Faculty of Management Touristic and Commercial Constanta, Romania
Type of business or sector	Education and research
Dates	01.10.2012 - 24.02.2013
Occupation or position held	Associate Professor PhD
Main activities and responsibilities	Teaching and research
Name and address of employer	Christian University Dimitrie Cantemir Bucharest, Faculty of Management Touristic and Commercial Constanta, Romania
Type of business or sector	Education and research
Dates	01.11.2010 -31.10.2012
Occupation or position held	Project manager –„European labor market opportunities”- no. Contract POSDRU/100/5.1/G/75669, project financed by European Social Fund Operational Programme Human Resources Development from 2007 to 2013 "Invest in people", Priority Axis 5 – „Promoting active employment measures”, DMI 5.1, „Developing and implementing active employment measures”
Main activities and responsibilities	Direct and manage project development from beginning to end. Define project scope, goals and deliverables that support business goals in collaboration with senior management and stakeholders. Develop full-scale project plans and associated communications documents. Effectively communicate project expectations to team members and stakeholders in a timely and clear fashion.

Name and address of employer	Institute for Human Resources Development Constanta – 46 I. Ghe. Duca Street, Constanta, Romania
Type of business or sector	Training, human resources and regional development
Dates	10.2011-28.12.2012
Occupation or position held	Associate Professor PhD
Main activities and responsibilities	Teaching and research Courses: Accounting, European business environment, logistics and goods distribution; Taxation
Name and address of employer	Tomis University Constanta- Faculty of Economic, 100 Petru Vulcan Street, Constanta, Romania
Type of business or sector	Education and research
Dates	2010-30.06.2012
Occupation or position held	Associate Professor Phd
Main activities and responsibilities	Teaching and research Courses: Special foreign exchange payments, international transactions
Name and address of employer	Ovidius University Constanta - Faculty of Economic, Finance Department Accounting. Mamaia Street no. 124, 900527 Constanta, Romania
Type of business or sector	Education and research
Dates	2007-2011
Occupation or position held	Lecturer PhD
Main activities and responsibilities	Teaching and research Courses: Microeconomics, Macroeconomics, History of National Economy, Accounting
Name and address of employer	Tomis University Constanta- Faculty of Economic, 100 Petru Vulcan Street, Constanta, Romania
Type of business or sector	Education and research
Dates	2010-2011
Occupation or position held	Project manager on the project „Rehabilitation home for elderly Constanta – utility room dining facilities”
Main activities and responsibilities	Direct and manage project development from beginning to end. Define project scope, goals and deliverables that support business goals in collaboration with senior management and stakeholders. Develop full-scale project plans and associated communications documents. Effectively communicate project expectations to team members and stakeholders in a timely and clear fashion.
Name and address of employer	Constanta City Hall, 51 Tomis Blvd, Constanta, Romania
Type of business or sector	Administration
Dates	2010-2011
Occupation or position held	Senior Advisor on the project "Structural Funds Access to labor
Main activities and responsibilities	Collect information, complete analysis, interpret results and mitigate risk by suggesting improvements to existing processes or new processes within a project context. Coordinate and aid in planning projects. Lead small to medium scale projects within the claims environment (may or may not act as a project manager). Make recommendations concerning the use and development of our core systems and/or other tools/systems.
Name and address of employer	National Trade Union Bloc, No 11 A Turturelelor Street, Bucharest, Romania
Type of business or sector	Expert employment and unemployment

Dates 2008-2010
Occupation or position held Research economist
Main activities and responsibilities Teaching and research
Name and address of employer Institute for Human Resources Development Constanta –
46 I. Ghe. Duca Street, Constanta, Romania
Type of business or sector Training, human resources and regional development

Dates 2007-2010
Occupation or position held Economic manager
Main activities and responsibilities Statutory reports to authorities.
Financial reporting to manager.
Plan cash-flow , budgets.
Name and address of employer S.C. TOPOCAD S.R.L,
Miron Costin nr. 26, 900682 Constanta
Type of business or sector Design work, land register and mapping

Dates 2007-2009
Occupation or position held Collaborator
Main activities and responsibilities Project manager and Financially responsible
Name and address of employer Institute for Human Resources Development Constanta –
46 I. Ghe. Duca Street, Constanta, Romania
Type of business or sector Training, human resources and regional development

Dates 2006-2007
Occupation or position held Economic manager
Main activities and responsibilities Financial investment management and negotiating terms directly with creditors;
Reporting on assessment and analysis of financial statements;
Name and address of employer S.C. DONA S.R.L,
Al. Lăpuşneanu, no. 104, 900648 Constanta, Romania
Type of business or sector Car repair business and marketing

Dates 1996-2007
Occupation or position held Economic manager
Main activities and responsibilities Financial and economic analysis;
Management accounting financial activity;
Analysis of customers, suppliers;
Name and address of employer S.C. EXIMCOM S.R.L,
Mamaia Street no. 87, 900590 Constanta, Romania
Type of business or sector Wholesale and retail trade of agricultural products

Dates 1997-2007
Occupation or position held Economist
Main activities and responsibilities Financial and economic analysis;
Management accounting financial activity;
Analysis of customers, suppliers;
Name and address of employer S.C. PRECONEX ROMÂNIA S.R.L.
Mamaia Street nr. 87, 900590 Constanta, Romania
Type of business or sector Wholesale and retail trade of agricultural products

Dates 1996-2007

Occupation or position held	Economic manager
Main activities and responsibilities	Financial and economic analysis; Management accounting financial activity; Analysis of customers, suppliers;
Name and address of employer	S.C. EXIMCOM S.R.L, Bdul. Mamaia no. 87, 900590 Constanta, Romania
Type of business or sector	Wholesale and retail trade of agricultural products

Education and training

Dates	2007-2011
Title of qualification awarded	Doctor in accountancy
Principal subjects/occupational skills covered	Accounting principles and theory financial accounting, Managerial accounting, Cost accounting, budget control and tax accounting,
Name and type of organization providing education and training	Academy of Economic Studies from Bucharest
Level in national or international classification	ISCED 6
Dates	2007-2010
Title of qualification awarded	Doctor in economy
Principal subjects/occupational skills covered	Global economy development economics, international economics, labor economics, monetary economics, gender economics, comparative economic systems, economic history, and econometrics.
Name and type of organization providing education and training	Alexandru Ioan Cuza University of Iasi
Level in national or international classification	ISCED 6
Dates	2008-2010
Title of qualification awarded	Master degree
Principal subjects/occupational skills covered	Criminal sciences and law
Name and type of organization providing education and training	OVIDIUS University from Constanta, Faculty of Law;
Level in national or international classification	ISCED 5
Dates	2005-2007
Title of qualification awarded	Master degree
Principal subjects/occupational skills covered	Business Administration
Name and type of organization providing education and training	Academy of Economic Studies from Bucharest and National Institute of Economic Development Bucharest (I.N.D.E.)
Level in national or international classification	ISCED 5
Dates	2005 -2007
Title of qualification awarded	Master degree
Principal subjects/occupational skills covered	Accounting, auditing and government business

Name and type of organization providing education and training OVIDIUS University from Constanta, Faculty of Economic Studies
Level in national or international classification ISCED 5

Dates 2002 – 2004

Title of qualification awarded Master degree

Principal subjects/occupational skills covered Project management

Name and type of organization providing education and training OVIDIUS University from Constanta, Faculty of Economic Studies;
Level in national or international classification ISCED 5

Dates 1991 – 1996

Title of qualification awarded Bachelor degree

Principal subjects/occupational skills covered Economy and project management

Name and type of organization providing education and training OVIDIUS University from Constanta, Faculty of Economic Studies, International Economic Relation.
Level in national or international classification ISCED 5

Dates 2011

Title of qualification awarded Project Manager

Principal subjects/occupational skills covered Project Management

Name and type of organization providing education and training Institute for Human Resources Development Constanta –

Dates 2010

Title of qualification awarded Community Development Facilitator

Principal subjects/occupational skills covered Community Development Facilitator

Name and type of organization providing education and training Institute for Human Resources Development Constanta –

Dates 2010

Title of qualification awarded Procurement Expert

Principal subjects/occupational skills covered Economy and project management

Name and type of organization providing education and training Institute for Human Resources Development Constanta –

Dates 2010

Title of qualification awarded Management system auditor for occupational health and safety

Principal subjects/occupational skills covered Health and Safety

Name and type of organization providing education and training Institute for Human Resources Development Constanta

Dates 2010

Title of qualification awarded Auditor in quality
Principal subjects/occupational skills covered Health and Safety
Name and type of organization providing education and training Institute for Human Resources Development Constanta
Dates 2010

Title of qualification awarded Environmental auditor
Principal subjects/occupational skills covered Environmental
Name and type of organization providing education and training Institute for Human Resources Development Constanta
Dates 2008

Title of qualification awarded How to benefit from structural funds in Romania
Principal subjects/occupational skills covered Specialization course
Name and type of organization providing education and training Foundation Post-Privatization
Dates 2008

Title of qualification awarded Develop proposal for the European Social Funds
Principal subjects/occupational skills covered Specialization course
Name and type of organization providing education and training Managing Authority for Sectoral Operational Programme Human Resources
Dates 2008

Title of qualification awarded Trainer of Trainers
Principal subjects/occupational skills covered Training
Name and type of organization providing education and training Institute for Human Resources Development Constanta
Dates 2007

Title of qualification awarded Psycho - pedagogical module merger Teacher Training
Principal subjects/occupational skills covered Psychopedagogy
Name and type of organization providing education and training Spiru Haret University Bucharest, Department of Teacher Training

Personal skills and competences

Mother tongue(s) **Romanian**

Self-assessment <i>European level (*)</i>	Understanding		Speaking		Writing
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	B2	B2	B2	B1
French	B2	B1	B2	B1	B1

(*) [Common European Framework of Reference for Languages](http://www.cedefop.europa.eu)

Social skills and competences	Good capacity of communication at all levels, ability to work in teams with people from various fields
Organizational skills and competences	Enthusiastic, responsible and disciplined, with a spirit of initiative, action and results oriented, with the capacity to engage in a demanding work. Ability to work in multidisciplinary teams. Capacity and experience in coordination of education and lifelong learning
Computer skills and competences	ECDL.MS Certification Office (Word, Excel, Power Point, Access) - advanced Financial and accounting software: SAGA, Ciel DOS, Windows, SQL, advanced
Artistic skills and competences	Sports (basketball and karate)
Other skills and competences	Perseverance, diligence, punctuality, resistance to work under stress, adaptability, continuous learning desire, commitment, demanding I practiced basketball and karate
Driving license	B Category

Additional information

Member of the National Association of Romanian Valuers – ANEVAR

- Personal property valuation – 2004;
- Business valuation – 2004;
- Real estate valuation – 2006.

Member of The Chamber of Fiscal Consultant of Romania – 2007;

Member of The Body of Expert and Licensed Accountants of Romania (CECCAR)

- Expert accountant - 2008;
- Business valuation;

Member of The Chamber of Financial Auditors of Romania (C.A.F.R.)

- Financial Auditor - 2008.

Annexes

Research activity and professional development

PUBLICATION PAPER AND DEVELOPMENT ACTIVITY

A. PhD thesis

- **Place and role of SMEs in economic development in Romania**, (Alexandru Ioan Cuza University of Iasi, Faculty of economics and business administration, the Economic doctoral), public presentation July 2010.
- **Recognition, measurement and presentation of the intangible assets management in the context of international accounting convergence**, (Bucharest Academy of Economic Studies, Faculty of Economic, the Accounting doctoral), public presentation July 2011.

B. Reference books

- **Oncioiu Ionica, The setting up of pig feeding grain foraging line**, LAP LAMBERT Academic Publishing GmbH & Co.KG, Germany, 2011, ISBN 978-8454-1508-6.
- **Oncioiu Ionica, Nedea A., Healthy and beautiful from head to toe**, LAP LAMBERT Academic Publishing GmbH & Co.KG, Germany, 2011, ISBN 978—8465-4600-0.
- **Oncioiu Ionica, Financial accounting**, Ed. Europolis (CNCSIS cod 234), Constanta, 2011, ISBN 978-973-676-472-1.
- **Oncioiu Ionica, Place and role of SMEs in economic development in Romania**, Ed. Europolis (CNCSIS cod 234) Constanta, 2010, ISBN 978-973-676-445-5.

- **Oncioiu Ionica, Recognition, measurement and presentation of the intangible assets management in the context of international accounting convergence**, Ed. Europolis (CNCSIS cod 234) Constanta, 2011, ISBN 978-973-676-465-3.
- **Oncioiu Ionica, Oncioiu F., Basic accounting – seminar book**, Ed. Punct Ochit, Constanta, 2008. ISBN 978-606-8035-00-0.
- **Oncioiu Ionica, Oncioiu F., Economic and financial analysis**, Ed. Punct Ochit, Constanta, 2008. ISBN 978-973-88566-8-4.
- **Oncioiu Ionica, Oncioiu F., Financial accounting. Case study, multiple choice and monograph**, Ed. Punct Ochit, Constanta, 2008. ISBN 978-973-88566-9-1.
- **Oncioiu Ionica, Basic accounting. Lecture notes, revised edition**, Ed. Punct Ochit, Constanta, 2009. ISBN 978-606-8035-03-1.
- **Oncioiu Ionica, Scale tests and studies on the application of IFRS**, Ed. Punct Ochit, Constanta, 2009. ISBN 978-606-8035-09-3.
- **Oncioiu Ionica, European business – lecture notes**, Ed. Punct Ochit, Constanta, 2009. ISBN 978-606-8035-07-9.
- **Oncioiu Ionica, Mocanu N., Economic history of Romania**, Ed. Punct Ochit, Constanta, 2009. ISBN 978-606-8035-14-7.

C. Articles

The scientific contribution from the past five years contains more than 70 articles published in different books, magazines and international conference, as following:

- **Business, ethics, and the environment: Imagining a sustainable future**, Amphitheater Economic Review, rated ISI Web of Knowledge: ISI document delivery no.: 558MP și în bazele de date internaționale ISI Thomson Reuters Services:, 2010, p. 217-219.
- **Challenges in estimating goodwill in current financial crisis**, Ovidius University Annals. Economic Sciences Series indexată în baza de date internațională RePEc (Research Papers in Economic), 2010, p. 1629-1632.
- **Consequences of financial crisis on ethics in business**, Ovidius University Annals. Economic Sciences Series indexată în baza de date internațională RePEc (Research Papers in Economic), 2010, p. 1339-1636.
- **The taxation of Small and Medium-Sized Enterprises – a hindering factor influencing the european economic growth**, Maiorescu University magazine, Megabyte este indexată în baza de date internațională RePEc (Research Papers in Economic): și baza de date internațională IndexCopernicus Journals Master List, 2010, p. 72-74.
- **The impacts of revision to international financial reporting standards on business combination**, Annals. Economic Science Series Tibiscus-Timisoara, este indexată în baza de date internațională <http://www.ceeol.com/asp/publicationdetails.aspx>, 2010, p. 31-34.
- **Instruments for achieving the strategy in Small and Medium Enterprises**, Annals. Economic Science Series Tibiscus-Timisoara, este indexată în baza de date internațională <http://www.ceeol.com/asp/publicationdetails.aspx>, 2009, p. 365-367.
- **Recognition, evaluation and presentation of intangibles in the Economic based knowledge**, The 15th International Conference The knowledge-Based Organization, cotată ISI Web of Knowledge, ISI document delivery no.: BOQ14, 2009, p. 245-247.
- **Internationalization of SMEs in the Context of the Economic Crises**, Analele Universității „Dunărea de Jos” Galați, fascicola 1 – 2009, Economie și Informatică Aplicată, anul XV, nr. 2 indexată în Baza de date internațională RePEc RePEc:ddj:fseeaj:y:2009:i:2:p:45-50, 2009, p. 45-50, (in collaboration with F. R. Oncioiu).
- **Measuring intangible assets on the fair value in the knowledge society**, Megabyte este indexată în baza de date internațională RePEc (Research Papers in Economic): și baza de date internațională IndexCopernicus Journals Master List:, 2009, p. 87-89.
- **The tendencies and perspectives regarding the development of agro tourism in Romania**, Revista de turism este indexată în baza de date internațională RePEc (Research Papers in Economic), 2009, p. 36-39, (in collaboration with F. R. Oncioiu).
- **Overview of the environmental accounts in Europe**, The Annals of University of Oradea Economic Science Series Tom XVIII este indexată în baza de date internațională RePEc (Research Papers in Economic):, 2009, p. 995-998.
- **The configuration of the Romanian concepts entrepreneur and manager in front of the europeanization**, The Annals of University of Oradea Economic Science Series Tom XVIII este indexată în baza de date internațională RePEc (Research Papers in Economic):, 2009, p. 312-315.
- **The European unique market in the context of globalization**, Annals. Economic Science Series Tibiscus-Timisoara, este indexată în baza de date internațională, 2008, p. 325-328.

- **The concept of management in the economy based on knowledge**, Megabyte este indexată în baza de date internațională RePEc (Research Papers in Economic): și baza de date internațională IndexCopernicus Journals Master List, 2008.
- **Accounting normalization – among national, regional and international**, International Conference on Social Sciences „Business, management and marketing” (ICSS), Izmir – Turcia, 21-22 august 2008, p. 219-226.
- **The impact of tax evasion on the romanian economy and how to combat it through the fiscal policy**, Global Conference on Business and Finance Proceedings, vol. 5, nr. 1, Kailua-Kona Hawaii, 03-06 ianuarie 2010, p. 513-516 (in colaboration with G. Stoica-Marcu).
- **Management consultancy in european firms: Challenges and perspectives**, V-th International Conference on Applied Business Research ICABR 2009, Malta, 21-25 septembrie 2009.
- **Evaluation and presentation of intangibles – impact and limits**, Global Conference on Business and Finance Proceedings, vol. 5, nr. 2, San Jose Costa Rica, 25-28 Mai 2010, p. 280-284 (in colaboration with D. S. Nenciu).
- **Consequences of financial crisis on ethics in business**, International Conference-Economy under Crisis Conditions, Ed. Nautica, Constanta, 2009, p. 319-323 (in colaboration with G. Stoica-Marcu).
- **Organizational change and corruption**, Global Conference on Business and Finance Proceedings, vol. 5, nr. 2, San Jose Costa Rica, 25-28 Mai 2010, p. 290-292 (in colaboration with F. R. Oncioiu).
- **The 1st Global conference on Ro-Rus-Niponica**, The International Center of European and Asian Studies, November 2010, Romania.
- **The 1st Seminar of Russian Language for Business**, The International Center of European and Asian Studies, November - December 2010, Romania.

D. **Research projects** – more than 15 projects, as follows:

- **Oncioiu Ionica – Project manager „Rehabilitation home for elderly Constanta – utility room dining facilities”, cod SMIS 6186**, project value 3.499.662,22 Lei, from 29.01.2010 until 31.03.2011. Project implemented by the Constanta City Hall.
- **Oncioiu Ionica - Senior advisor expert trainer “Access to structural funds for the social partners”, ID 31337**, POSDRU, project value 18.000.000 Euro, from 01.10.2009 until 01.10.2012. Project implemented by the National Trade Union Constanta Branch.
- **Oncioiu Ionica – Project manager, „European labor market opportunities”, POSDRU/100/5.1./G/75669**, project value: 1.789.111 lei. Project implemented by the Institute for Human Resources Development Constanta.
- **Oncioiu Ionica – Economic advisor, Contract No. 4W171N INTERREG III C IMAPS “Integrated Management of Risks and Environmental factors for a sustainable development of peripheral ports areas” INTERREG III C WEST ZONE FUNDS**, Brest Metropole Oceane Communaute Urbaine. IMAPS is a Project co-funded by the Europe INTERREG III C funds. Titular contract: Brest Metropole Oceane Communaute Urbaine, valoarea proiectului 606.000 Euro, durata sept. 2005 - decembrie 2007. Partner: University OVIDIUS Constanta, Faculty of law and Administrative Sciences.
- **Oncioiu Ionica – Financial officer, „Any unemployed person is entitled to a new chance”, POSDRU/106/5.1./G/76091**, project value: 1.671.214 lei. Project implemented by the Institute for Human Resources Development Constanta.

E. **Evidence of recognition**

- **Participation in November 2011 - February 2012 as a trainer sessions** organized by the National Democratic Institute (NDI) in Latin American countries to contribute to the formation of civil society groups on issues related to private business;
- **Editor in Chief at “International Journal of Innovation in the Digital Economy(IJIDE)”**, 2010 – ISSN: 1947-8305, EISSN:1947-8313;
- **Editor in Chief at “Global Journal of Accounting and Economy Research (GJAER)”**, 2011;
- **Associate editors at „International Journal of Applied Behavioral Economics (IJABE)”**, 2011, ISSN: 2160-9802, EISSN: 2160-9810;
- **Member of Royal Economic Society** from 2012, <http://www.res.org.uk/view/membership.html>;
- **Member of the Body Advisory "Global Journal of Management Science and Technology"** from 2012. EISSN: 2277 – 5978;

- **Editor of the journal “HR magazine info”**, from 2009; ISSN 2066-9291;
- **Head of the Department of Economic and administrative sciences**, between 08.10.2007 – 05.10.2008;
- **Scientific secretary** of the University of Tomis starting with 06.10.2008 until now;
- **Board Reviewers Member** - 5th International Vilnius Conference „Knowledge-Based Technologies and OR Methodologies for Strategic Decisions of Sustainable Development” (KORDS 2009);
- **Outstanding Research Award** – Global Conference on Business and Finance, 2012, with paper „Convergences and divergences referring to the concept of fair value”;
- **Outstanding Research Award** – Global Conference on Business and Finance, 2009, Atlantic City, New Jersey, with paper „The presentation of intellectual capital in the context of financial crises: Stakes, achievements and limitation”.
- **Outstanding Research Award** – Global Conference on Business and Finance, 2011, Las Vegas Nevada with paper „E-businesses – The major factors for advanced competitive in Romania travel agencies”.
- **Best in Session Award** - Global Conference on Business and Finance, 2010, with paper „The tendencies regarding the development of the agro tourism in Romania.”
- **Best in Session Award** - Global Conference on Business and Finance, 2010, with paper „The evolution on entrepreneurship research in Europe”.
- **Best in Session Award** - Global Conference on Business and Finance, 2010, with paper „The impact of tax evasion on the Romanian economy and how to combat it through the fiscal policy”.
- **Best in Session Award** - Global Conference on Business and Finance, 2010, with paper „The electronic markets in the new economy”.
- **Best in Session Award** - Global Conference on Business and Finance, 2009, with paper „The fair value against the historical cost”.